
Executive Summary

Overview

The Explore Consulting team is a group of experienced technology professionals based in the Seattle, WA area. We are skilled in all phases of the systems development life cycle, and we specialize in NetSuite and integration of database solutions. Each of our consultants possesses a strong understanding of business in a variety of industries. We are able to apply real world experience to benefit companies of all sizes and types. Our job is not simply to perform the tasks required as consultants, but to make certain that our clients are always moving in the right direction. Our goal is to identify opportunities to improve existing business processes, provide recommendations, and implement alternatives that will enhance the productivity and efficiency of the systems we are working on.

We have a proven track record in areas such as:

- NetSuite configuration & integration
- E-Commerce & Retail industry experience
- Enterprise database architecture
- Database administration
- Custom database development
- Data warehousing
- Custom internet applications
- Business process analysis
- Training & mentoring
- Project management

For additional company information, visit our website at: www.exploreconsulting.com

Major Benefits

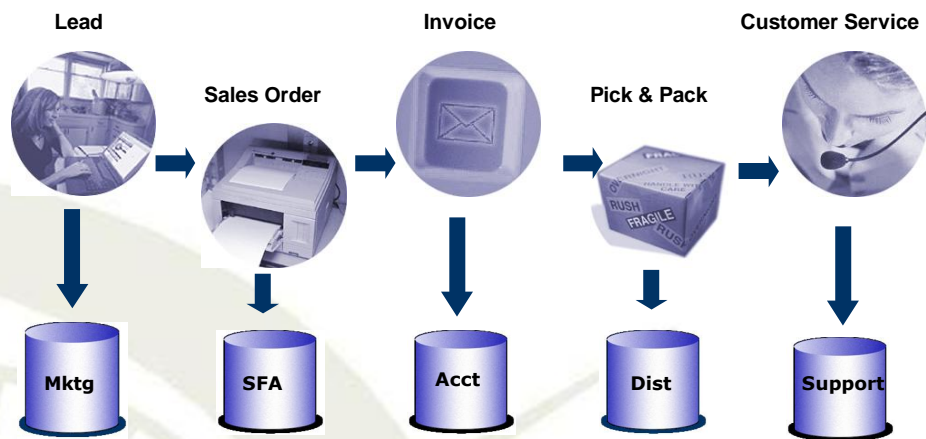
- Explore Consulting has been working with NetSuite for 4 years and has 6 NetSuite Certified Consultants on staff. Explore has customer references with large production smbXML integrations currently in operation.
- Database application implementations, upgrades and integrations are the core competency of our team. We know what will work and how to make it work quickly and affordably, eliminating much of the initial analysis effort. We will consider all of your requirements and restrictions - performance, cost, timeline, etc - and work hard to beat all of them.
- Explore's team is very qualified. The average experience level of our consulting staff is approximately 10 years. One of our primary requirements is that all senior consultants have at least 4 years of real-world experience prior to joining our team. Furthermore, the majority of our staff joined us with a consulting background and has extensive working experience in many industries.

NetSuite Services

Back Office Implementation

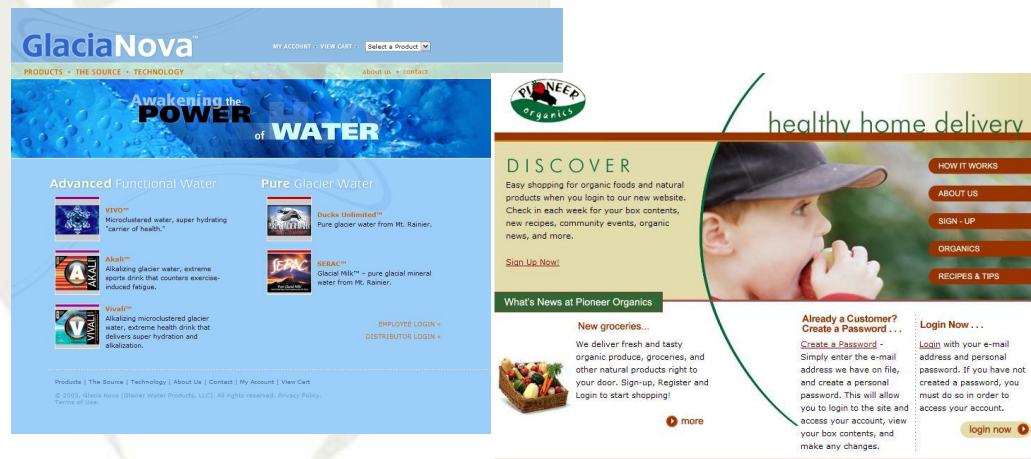
Explore Consulting will evaluate your business and determine the best approach to a complete back office systems solution. Using our highly efficient smbRAPID implementation methodology, we will implement the following NetSuite features:

- Financials/Accounting
- Manufacturing/Distribution /Inventory Management
- Customer Relationship Management (CRM)
- Sales Force Automation (SFA)
- Marketing Automation
- Employee Productivity



Ecommerce Implementation

Explore Consulting's web design team is skilled at utilizing NetSuite's NetCommerce Site Builder to either build you a new ecommerce solution, or retrofit your existing site to integrate seamlessly to your NetSuite back office.

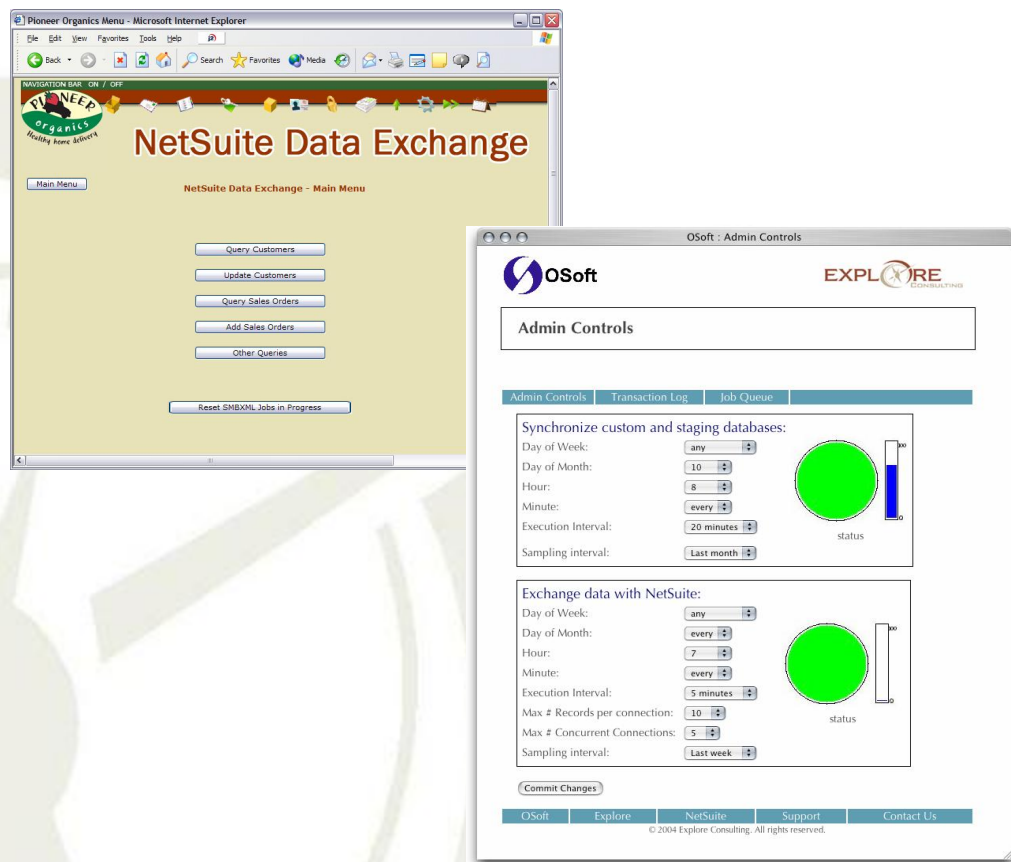


Customization & Integration

Explore Consulting's development team is skilled in all aspects of customization within the product, from form modification to Javascript validation and creation of custom fields and record types. On top of an intuitive user interface and excellent customization ability within the product, NetSuite also offers several integration technologies using industry standards, which allows you to tie your external databases to your accounting and customer management system eliminating duplicate data entry. These technologies include:

- **System to System** – real-time communication via XML for data transfer UP and DOWN.
- **Advanced Analytics** – an ODBC connection to your NetSuite account for real-time reporting and any other data capture needs.
- **Web Services** – real-time communication for data transfer up and down.

Explore Consulting has developed several different integration solutions in a variety of environments to accommodate real-time data exchange.



Explore Consulting Reference List

Customer Quotes

Explore's professional services team takes pride in having high customer service standards. We have grown our business largely from referrals and word-of-mouth since our inception. The highest compliment to us is a reference and referral.

"The consultants that I worked with during the initial planning stage of the project to the final implementation were simply awesome and supportive. I always felt that your team had a full understanding of the sensitivity and importance of our data and the challenge of making me feel comfortable with the entire process."

- John Virden, Vice President, Amenity Services

"Explore Consulting and NetSuite have added a great deal to our business. The consultants at Explore customized NetSuite's already intuitive interface to meet our specific needs and helped relieve the bottlenecks created by our previous business software. Most of all, Explore and NetSuite listen - each new version of NetSuite includes feedback from NetSuite clients. That is the epitome of customer care."

- Ryan Stoullil, General Manager, Wolfgang Puck's Coffee

"With the help of the NetSuite platform and Explore Consulting's expertise we have greatly improved our office efficiencies and our overall customer service, including the customer experience. The beauty of our NetSuite experience is that while we've been able to grow our systems and our service to new levels already, we feel we've only scratched the surface of its potential capabilities."

- Ronny Bell, President, Pioneer Organics

References

Leslie Hall
Valve Software
Phone: (425) 889-9642 ext. 123
Email: leslie@valvesoftware.com

Ryan Stoullil
Wolfgang Puck's Coffee
Phone: (206) 577-0535 ext. 5
Email: rstoullil@wpcoffee.com

John Virden
Office Wholesale Warehouse
Phone: (206) 577-0522
Email: jvirden@office-ww.com

Contact Explore Consulting

Web: www.exploreconsulting.com
Email: information@exploreconsulting.com
Phone/Fax: 425.462.0100/425.650.8500
Address: Explore Consulting, 330 120th Avenue NE, Suite 101, Bellevue WA 98005