



OpenAir *Product Editions*

OpenAir Professional Services Automation (PSA) is the premier solution for project-based businesses, enabling them to increase profits through more efficient processes and clearer visibility.

OpenAir PSA offers solutions for services groups of all sizes and industries. Whether you're a five-person consulting firm or a multi-national enterprise organization, OpenAir gives your firm the necessary tools to increase profitability while lowering costs.

OpenAir Team Edition

Looking for that "out-of-the-box" application to gain control of your services team and stimulate growth? OpenAir Team Edition provides a quick and easy way to streamline your business without breaking the bank. With OpenAir Team Edition, you can unlock your firm's potential by using streamlined functionality, including:

- Automated time and expense tracking and billing
- Robust reporting
- Basic project management and work breakdown structures
- QuickBooks and salesforce.com connectors available
- Free NetSuite integration.

Companies such as CAS Designs, Beaconfire, and AREA 17 are already reaping the benefits of an on-demand business model through OpenAir. To find out more, please contact teamedition@openair.com.

OpenAir Professional Edition

You're a mid-sized organization, possibly with some international business. Your needs are getting more complex, but your PSA solution does not need to be. Let OpenAir Professional Edition elevate you to the next level by helping you to decrease non-billable bench time, improve project management, automate your billing and invoicing process, and optimize revenue and profitability reporting. OpenAir Professional Edition helps you gain the most from your projects and people with:

- All the features of OpenAir Team edition
- Full project management and earned value management
- Premier billing rules engine
- Resource management and leave accrual
- Revenue recognition
- Multi-currency and multiple schedules
- Disconnected access via iPhone, Blackberry, PocketPC, and Desktop Application
- General ledger and CRM connectors available include salesforce.com, Microsoft Dynamics, Microsoft CRM, MAS90, Sage, Solomon, Peachtree and QuickBooks
- Free NetSuite integration.

Find out how companies like MarketBridge, Pierre Audoin Consultants, and Niteo Partners are benefiting from OpenAir by contacting professionaledition@openair.com.

 **Find out more: engage@exploreconsulting.com 425.462.0100**



OpenAir Enterprise Edition

OpenAir understands the complex needs of enterprise organizations. To that end, OpenAir Enterprise Edition provides the features necessary to support companies that require around-the-clock access to information and support, including:

- All the features of OpenAir Professional Edition
- Dedicated client manager
- 24/7 customer support
- Unlimited integration points
- Free API access
- Free NetSuite integration.

To learn more about how OpenAir supports these premier organizations, contact us at enterpriseedition@openair.com.

Offerings	OpenAir Team	OpenAir Professional	OpenAir Enterprise
Typical User Profile	25	250	Unlimited
Time and Expense Tracking	Basic	Full	Full
Billing Rules	Basic	Premier*	Premier
Invoicing	✓	✓	✓
Reporting	✓	✓	✓
G/L Integrations	QuickBooks**	✓* Except SAP and Oracle	✓* Including SAP and Oracle
CRM Integrations	salesforce.com*	✓*	✓
Free NetSuite Integration	NetSuite Services Team Edition	NetSuite Services Professional Edition	NetSuite Services Enterprise Edition
Project Management	Basic***	Advanced***	Advanced***
Resource Management	—	✓	✓
Document Management	—	✓	✓
Revenue Recognition	—	✓	✓
Email Alerts	—	✓	✓
Hierarchies	—	✓	✓
Disconnected Access	\$10/user/month	✓	✓
Multi-Currency	—	✓	✓
API Access	—	\$	Free
Custom Calculations	—	✓	✓
Purchases	—	✓	✓
Project Accounting	—	✓	✓
24/7 Support	—	—	✓
Client Manager	—	—	✓

* Additional services fees may apply

** Requires QuickBooks Connector

*** Basic project management includes work breakdown structure, Gantt charts and project templates. Advanced project management includes basic project management plus earned value management (EVM), MS Project integration, issue tracking, baselining and budget alerts.

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