



Shipping Estimator for NetSuite

Explore Consulting has developed a solution for NetSuite web stores that requests a customer's postal code and makes calls to major shippers to obtain immediate shipping estimates. Actual shipping charges are obtained from these shippers based on item weight, quantity, postal code, and the customer's negotiated rates. By requesting the postal code and country, the shipping estimator is able to obtain international rates and shipping methods without the customer being required to log into NetSuite or create an account.



Key Benefits

- **Reduces Shopping Cart Abandonment** - Provides real-time shipping rate estimates within the NetSuite shopping cart without requiring the customer to login or create an account. Once the customer enters their postal code into the shipping estimator, it is cached for the duration of the session or until they wish to modify it.
- **Provides Accurate Shipping Charges** - Shipping charges are based on actual item attributes, customer location, and seller's negotiated shipping rates with each carrier so you can trust that the estimates are accurate.
- **Supports Major Shippers and Countries** - Shipping quotes available for all the major shipping companies with fast results. Additionally, the solution calculates shipping rates to just about anywhere in the world by supporting 245 countries.

Features

Shipping Estimates Provided Throughout the Shopping Experience

The Shipping Estimator provides real-time shipping rate estimates within the NetSuite shopping cart without requiring the customer to login or create an account. Normally, in a NetSuite web store, the customer must either login to an existing account or register before obtaining shipping rates on products in their cart. This can deter potential buyers.

Using the Shipping Estimator, a shopper can see the estimated shipping options and costs immediately upon placing an item in the shopping cart. They simply enter their postal code into the Shipping Estimator and the rates are provided immediately. As additional items are added to the cart, the Shipping Estimator immediately recalculates the estimated shipping details.

Easy to Use

The solution uses client-side SuiteScript and a hosted Suitelet that requests a customer's postal code and makes calls to all necessary shippers. Actual shipping charges are obtained from these shippers based on item characteristics, customer location, and seller's specific rates. By requesting the postal code and country, the

Shipping Estimator is able to obtain international rates and shipping methods on demand. All the customer has to do is put an item in their cart and provide their postal code.

Accurate

Shipping charges are based on weight, quantity, postal codes (buyer and seller), and even the seller's specific negotiated rates with each shipper if different from base pricing. Each time quantities change or a new item is added or removed from the cart, new calls are made passing all updated information, and the Shipping Estimator recalculates and returns the shipping prices.

Flexible

The Shipping Estimator includes support for USPS, FedEx and UPS. If other shippers are required, however, we can tailor the solution to include them assuming that the shipper can provide the appropriate integration technologies.

Why Choose Explore?

The advantage to Explore's Shipping Estimator is that it uses client-side SuiteScript and a hosted Suitelet that provides real-time accurate shipping rates within the NetSuite shopping cart.

The Explore Shipping Estimator enhances the built-in NetSuite shipping estimator by not only providing an estimated shipping rate for the default shipping item, but also allows custom logic to be added to the shipping rate calculation.