



## From Doom to Boom - A NetSuite OneWorld Implementation Success Story

*"We are much happier with Explore than we were with the previous NetSuite Solution Provider. The Explore Team is prepared during the meetings, follows up with issues that arise, and provides more than one option to solving some of those issues, which is surprisingly rare these days..."*

- Jason Chen, Vice President, Exxact Corporation

**Background:** [Exxact Corporation](#) is a global, value-added supplier of computing products and solutions. They provide services in IT distribution and system integration for HPC, Big Data, Cloud, and AV applications and markets, while servicing many of world's top national labs, research universities, online retailers, and Fortune 100 & 1000 companies.

**Issue:** Exxact was in need of a new ERP solution, wanting to move away from their existing system (Microsoft Great Plains) that were outdated and didn't provide all of the flexibility and integration capabilities needed. Exxact Corporation desired a fully cloud-based solution that can manage several areas of the business such as multi-subsidary Accounting, HR and Warehouse Management.

After evaluating NetSuite, Exxact believed that it would provide all the functionality that they desired. They purchased the solution and selected a Solution Provider to perform the implementation. However, mid-way through the implementation, the project was struggling and some of the complexities of their



requirements were not being addressed adequately. Knowing that they needed to engage a stronger and more experienced implementation team to take their initiatives across the finish line, Exxact approached Explore Consulting who quickly demonstrated their deep knowledge of NetSuite and ability to understand and work through these challenges.

**Solution:** Exxact signed up with the Explore team who jumped into action and took them from discovery sessions to go-live within 3 months from engagement.

After implementing NetSuite [OneWorld](#), [Advanced Inventory](#), [Advanced Financials](#), [Work Orders and Assemblies](#), and a host of unique configurations, NetSuite now furnishes Exxact Corporation with the ability to centralize and share data across multiple entities. In addition, NetSuite facilitates critical integrations with external systems: Amazon, PIM



(Product Information Management), RFSmart, and their webstore. Explore also provided a custom Returns solution that assists Exxact Corporation with tracking customer/vendor returns.

**Results:** By having all the information now readily available across the entire company, NetSuite's scalable platform allows Exxact to manage their business more efficiently, and will allow them to

grow and change their business more nimbly in the future. The backbone of NetSuite OneWorld is the Financials. NetSuite's Advanced Financials module brings sophisticated financial tools to their business in order to manage their ever-growing operating and reporting complexities. These tools give Exxact Corporation the ability to manage and grow the business with confidence that they are also meeting all necessary regulatory compliance.

## About Explore Consulting

Based in Bellevue, Washington, Explore Consulting was founded in 2001 and is a professional services company dedicated to providing innovative and cost-effective solutions for their customers' database and IT systems' needs.

Having specialized in SaaS solutions for more than 15 years, Explore Consulting is the largest and most experienced NetSuite reseller and solution

provider in the Northwestern United States. Explore Consulting is well-known as a leader in NetSuite implementation, customization, integration and Ecommerce, has been a 12-time NetSuite Star Performer, won 27 NetSuite awards, has twice been named NetSuite Partner of the Year, Americas, and in 2016 was named NetSuite SuiteCommerce Partner of the Year.

For more information, visit <http://www.exploreconsulting.com>.

