



CloudConnect™ Case Study – Integrating NetSuite and UltiPro HCM

“The main requirement for any accounting system selected by our company was that it had to be flexible enough to allow for integration from other billing systems currently being utilized. With NetSuite and Explore Consulting we found a winning combination. NetSuite provided the system that allowed us near unlimited scalability; and Explore provided the rich technical expertise needed to create bridges that allowed our systems to communicate. The automated integration process created by Explore has allowed our staff the much needed additional time to focus on other aspects of their daily requirements, including the development of further automation projects.”

- Sevrin Gardner, President, Inflection HR

Background: [Inflection HR](#) is a full service Payroll and Human Resource Outsourcing (HRO) company combining the best of full service HR management and leading-edge technology. They offer tailored solutions, from their OnePay payroll product, to their full service Professional Employer Organization model (PEO), to suit the needs of every business.

Issue: Inflection HR recognized the value of having a fully integrated ERP system to run their business. The Software-as-a-Service (SaaS) model was particularly appealing, as it mirrored their own service they provide to their customers. They use NetSuite for their back-office functions, and provide UltiPro to their customers. UltiPro is a premiere human capital management solution delivered over the web. Billable events created by UltiPro needed to be integrated with NetSuite for accounting and invoicing. They needed a

reliable, secure and easy-to-manage solution.

Solution: With the help of Explore Consulting, Inflection HR was able to meet all their business objectives using CloudConnect™ to integrate the two systems together. Explore has more than 10 years of NetSuite integration experience, and their CloudConnect™ platform provides a proven, failsafe architecture to ensure transactions are never lost. Due to the confidential nature of HR and Payroll, data security was high on the list of requirements.

Data Flow:

- **UltiPro Server** - Transaction files staged daily for download to CloudConnect™.
- **SFTP** - Secure FTP file transfer to CloudConnect™ and loaded into staging database.



- **CloudConnect™** – Data verification, transformations, failure management and transaction processing
- **SuiteTalk** – Secure web services based integration with NetSuite. Invoices, Credits, Checks and Journal Entries are created in NetSuite.
- **NetSuite** – Back-office functionality plus customer invoicing from UltiPro.

Processing Transactions: In order to achieve a high success rate, Explore took a proactive approach by building up the transaction record in a staging area. This included a series of validations, lookups and transformations, so problems are identified early on. In cases where a matching customer is not found in NetSuite, the transaction is linked to a catch-all proxy customer and a notification is sent to the administrator, who then can take the corrective action. Data is not always predictive, so our approach of validation and corrective notifications ensured Inflection HR can rely on their systems to work seamlessly.

About Explore Consulting

Based in Bellevue, Washington, Explore Consulting was founded in 2001 and is a professional services company dedicated to providing innovative and cost-effective solutions for their customers' database and IT systems needs. Having specialized in SaaS solutions for more than 11 years, Explore Consulting is the largest and most experienced NetSuite reseller and solution provider in the Northwestern United States. Whether you are looking for assistance with your NetSuite purchase and implementation or needing to integrate your NetSuite account to an external data

source, Explore is your one stop NetSuite service provider. Explore Consulting is well-known as a leader in NetSuite customization, integration and extensibility, and was recently included on the Inc. 5000 list of fastest growing privately owned companies in the U.S. for the fourth year in a row as well as the Puget Sound Business Journal's 100 Fastest Growing Private Companies. Explore has also been a 7-time NetSuite Star Performer and was recently named as 2011 NetSuite Partner of the Year, Americas. For more information, visit www.exploreconsulting.com.

About CloudConnect™

CloudConnect™ is a proven service that integrates data from virtually any business system, in any format, in a bi-directional manner with NetSuite. With Explore Consulting's SaaS based solution and leading NetSuite integration specialists, your remote systems can communicate seamlessly with NetSuite in a highly managed environment. Key features of this comprehensive service include:

- Quick Implementation
- Industry-Leading Service and Support

- Low Ongoing Costs
- Supports all NetSuite Integration Points
- Real-time Dashboard with Scheduler and Notifications
- Secure Login & User Administration
- Open Architecture for Unlimited Extensibility
- Hosted in Industry-Leading Data Center with 100% Network Uptime Guarantee

Learn more about [NetSuite integration using Explore's CloudConnect™](#).