



## Guided ERP Implementation Success with NetSuite and Explore Consulting

*"Explore Consulting delivered on our implementation with the utmost professionalism. They consolidated our multi-entity organization's ERP all within the NetSuite platform – on time and under budget. Explore also adapted to our business style. I don't think we were their typical client, and we appreciated that they let us do it our way, while protecting us from missteps throughout the process. We are very happy with our experience working with the Explore Consulting, and would recommend them to other companies looking for this kind of implementation service."*

*-Sandy Whitmer, Controller, Airbiquity*

**Background:** [Airbiquity®](#) is a global leader in connected vehicle services and pioneer in the development and engineering of automotive telematics technology. Airbiquity operates the industry's most advanced cloud-based connected car service delivery platform: Choreo™. Working with Airbiquity, automakers and automotive suppliers are deploying highly scalable, reliable, and manageable connected vehicle services meeting the safety, entertainment, and convenience needs of their customers in over 60 countries around the world.

**Issue:** Airbiquity came to Explore Consulting looking to replace their inadequate and outdated ERP solution, Microsoft Navision, for a more user-friendly, scalable platform that could handle complex financial and business reporting. The company was laboring with complicated manual reporting via Excel spreadsheets, with no real-time view into the financials of their organization. Without the availability of an advanced accounting option, Airbiquity had to sort invoice-by-invoice to delve into commissions, figuring out who gets paid and how much. In addition, they were interested in automated monitoring of the company's asset management processes.



**Solution:** Having some ERP implementation capabilities and resources in-house, Airbiquity sought a guided implementation instead of a traditional install where the consultants perform most of the configuration and setup. Explore Consulting worked with Airbiquity to provide the right amount of oversight, and successfully migrated the company onto the NetSuite platform. Explore's team of expert consultants supported Airbiquity with accounting setup, and several other areas such as the [Fixed Asset Module](#). As a result, NetSuite now provides Airbiquity with a dynamic, easy-to-use platform designed for all users across the organization that can be accessed via any device, at any time. They also have an integrated solution that provides an easy-to-manage platform for company assets, a flexible fixed asset calculation engine, complete asset reporting, and seamless integration with NetSuite's core accounting functionality.

**Results:** Explore Consulting helped Airbiquity achieve their system goals and requirements on time and more than 20% under budget. In addition to

**ORACLE®**

**NETSUITE**

successful implementation of core financials and asset management, Airbiquity also enjoys dashboards with key business metrics and report snapshots providing real-time financial views. Airbiquity is now ready for growth with a scalable ERP platform and ongoing

opportunities to improve and streamline processes into the future.

## About Explore Consulting

Based in Bellevue, Washington, Explore Consulting was founded in 2001 and is a professional services company dedicated to providing innovative and cost-effective solutions for their customers' database and IT systems' needs.

Having specialized in SaaS solutions for more than 15 years, Explore Consulting is the largest and most experienced NetSuite reseller and solution provider in

the Northwestern United States. Explore Consulting is well-known as a leader in NetSuite implementation, customization, integration and Ecommerce, has been a 12-time NetSuite Star Performer, won 28 NetSuite awards, has twice been named NetSuite Partner of the Year, Americas, and in 2016 was named NetSuite SuiteCommerce Partner of the Year.

For more information, visit <http://www.exploreconsulting.com>

